PUBLIC EXPOSE
PAPARAN PUBLIK

PT Elang Mahkota Teknologi Tbk (EMTK)

SCTV Studio, 8th Floor SCTV Tower, Senayan City
Jl Asia Afrika Lot 19, Jakarta 10210
Jakarta, 14 Juni/ *June* 2023

AGENDA

1. About EMTEK Group
2. Track Record
3. Financial Performance

DIREKSI
BOARD OF DIRECTORS

Alvin W. Sariaatmadja
President Director

Sutanto Hartono
Vice President Director

Jay Geoffrey Wacher
Director

Yuslinda Nasution
Director

Sutiana Ali
Director

Titi Maria Rusli
Director

DEWAN KOMISARIS
BOARD OF COMMISSIONERS

Eddy K. Sariaatmadja
President Commissioner

Susanto Suwarto
Commissioner

Stan Maringka
Independent Commissioner

Pandu Patria Sjahrir
Independent Commissioner

Marianna Sutadi
Independent Commissioner

AGENDA

1. About EMTEK Group
2. Track Record
3. Financial Performance

BUSINESS PORTFOLIO
EMTEK GROUP

MEDIA PLATFORM

Nationwide FTA Stations in Indonesia

SCTV · INDOSIAR · moji · Mentari tv

DTH Pay TV

nex parabola

Leading Outdoor Ads in Indonesia

eye

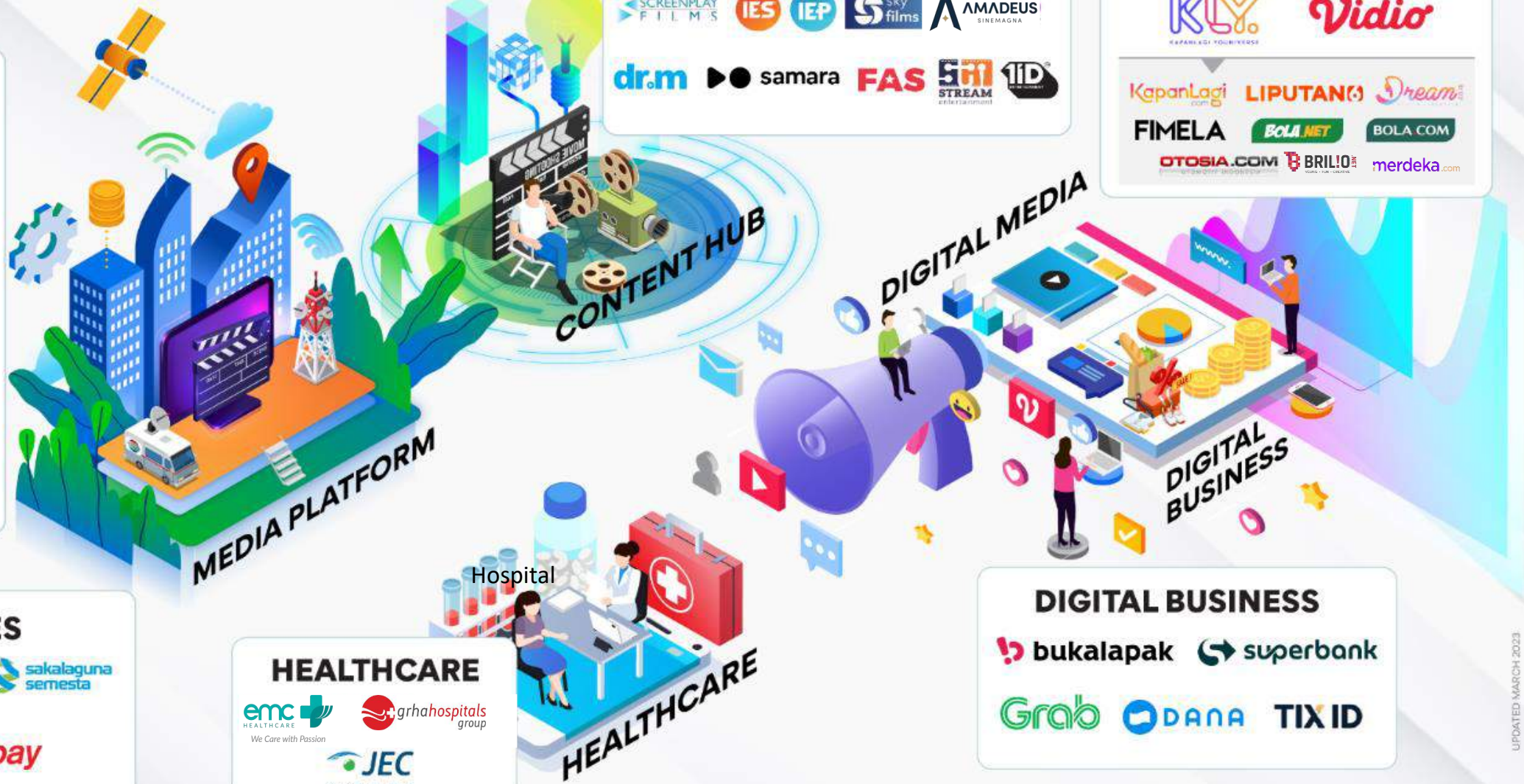
CONTENT HUB

IEG · WHISPER · SinemArt · VIP · SCREENPLAY FILMS · IES · IEP · sky films · AMADEUS SINEMAGNA · dr.m · samara · FAS · SHI STREAM · 1iD

DIGITAL MEDIA

A group of: KLY

Vidio · KapanLagi · LIPUTAN6 · Dream · FIMELA · BOLA.NET · BOLA.COM · OTOSIA.COM · BRILIO.NET · merdeka.com



SERVICES

ABHIMATA · sakalaguna semesta · TM · indopay

HEALTHCARE

emc HEALTHCARE · We Care with Passion · grhahospitals group · JEC

DIGITAL BUSINESS

bukalapak · superbank · Grab · DANA · TIX ID

UPDATED MARCH 2023

AGENDA

1. About EMTEK Group

2. Track Record

3. Financial Performance

Awards 2022

The 9th Ranking of Indonesia Best Public Companies (Overall),
The 8th Ranking of ASEAN Best Public Companies (Overall),
The 1st Ranking of Indonesia Best Public Companies
Based on WAI™ 2022 in Industry Category of Media & Entertainment
SWA 100
8 September 2022

- **ESG Quality 45 IDX Sustainable and Responsible Investment (SRI KEHATI)**
  - 24 June 2022
- **ESG Sector Leaders IDX KEHATI**
  - 24 June 2022

IDX LQ45 low carbon leaders
- 11 November 2022.

S&P Global ESG and Dow Jones Sustainability Indices (DJSI) 2022
- 23 September 2022.

FTSE Russell ESG Rating and FTSE4Good Index Series
- 1 November 2022

Emtek

Within Our Media Business Group, we are strengthening and transforming our Conventional Media Business by Extending to various Platforms, Content Production, and Advertising Services creating a holistic media ecosystem

01

Strengthen our Leadership in Multi-platforms Media

SCTV · INDOSIAR · Mentari tv · moji · Vidio · KLY · eye · EMTEK EX

02

Established extensive Content Production capabilities

IEG · SinemArt Pictures · VIP · Amadeus Sinemagna · Sky Films · Screenplay Films · BASE Entertainment · IEP

03

Broaden other Marketing / Advertising Business capabilities

samara · FAS · 1iD Entertainment

2023: SCM maintained LEADERSHIP in FTA TV Post ASO with our Top performing Drama, News, and Entertainment Programs

#1 from 1 Jan 2023 - Now

(Except Week 10)

#3 from 8 Jan 2023 - Now

(Except Week 3, 4, 6, 9, 11,16,19-20)

#5 from 2 Feb 2023 - Now

(Except Week 13, 16, 17,20-22)

General Entertainment Share

Channel	Jan - May '23
	Share
SCTV	**14.5**
MNCTV	12.9
IVM	**11.7**
RCTI	11.3
MENTARI	7.8
TRANS7	7.5
GTV	6.6
ANTV	5.4
TRANS	5.3
RTV	3.3
NET	1.5
MOJI	1.5
TVRI1	0.4
TV LAIN	2.3

News Channel Share

Channel	Jan - May '23
	Share
INEWS	3.0
KOMPASTV	1.7
TVONE	1.6
METRO	1.1
CNN INDONESIA	0.7

Top 5 Drama Programs

1. BIDADARI SURGAMU
2. CINTA SETELAH CINTA
3. TAKDIR CINTA YANG KUPILIH
4. PARA PENCARI TUHAN 16
5. PREMAN PENSIUN 8

Top 5 News Programs

1. SIDANG ISBAT PENENTUAN 1 SYAWA
2. SIDANG ISBAT PENENTUAN 1 (R)
3. LIPUTAN 6 PETANG TERKINI
4. MUDIK ASYIK
5. 27TH LIPUTAN 6 SIANG

Top 10 Entertainment Programs

5. SHARE THE EPIC WITH GALAXY S23
6. KILAU KONSER FAREL PRAYOGA
7. D'KOPLO GRAND FINAL 2023
9. KONSER D'KOPLO 2023
10. AKSI INDONESIA 2023(R)

Jan - May 2023, Top 10 Audience Share
All 5+, All Time, All 11 Cities, All TV

We Launched 2 New Television Channels Successfully, Utilizing FIFA World Cup's Momentum (Simulcast on MOJI)

Emtek

As Multiplex Operators, we have the rights to have 2 additional licenses while maximizing the content utilization

moji
Everyday Excitement

15-40 y.o | Middle Upper

Youth, Sports Lovers & Entertainment

1.5%
Audience Share

PRO LIGA BOLAVOLI · FIFA WORLD CUP Qatar2022 · Premier League · BRI LIGA 1 · NBA · LivoliDIV.I KEJUARAAN NASIONAL ANTAR CLUB · KOREA MANIA

Mentari tv

#5 FTA Nationwide

Indonesia's **fastest growing** TV station

Kids/Moms w/ Kids | Upper

Kids & Youth Contents

7.8%
Audience Share

Reaching the highest share of **7.8 within less than 5 months** since formally launched

Notes:) Jan - May 2023

Our DTH satellite TV service covers areas in Indonesia not covered by terrestrial network

Emtek

nex parabola

3.7 Mio	est. active household users
38%	est. market share of DTH
31 provinces	coverage across Indonesia
3 years	since launch to reach 38% DTH market share

Note: Data as of May 2023

With Digitalization, we have expanded our reach to Digital Media Platform through our extensive publisher network

Extensive publisher network with 9 Top performing sites

NEWS — merdeka.com, LIPUTAN 6

ENTERTAINMENT — KapanLagi.com, BRILIO.NET

LIFESTYLE — FIMELA, Dream.co.id

SPORTS — BOLA.COM, BOLA.NET

AUTOMOTIVE — OTOSIA.COM

112 Mio+

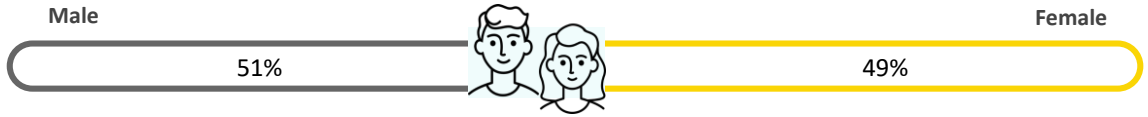
Avg. Monthly Users

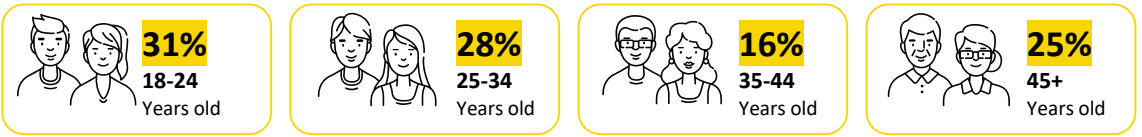
*data per Q1 2023

2.6 Bio+

Total Pageviews

*data Q1 2023



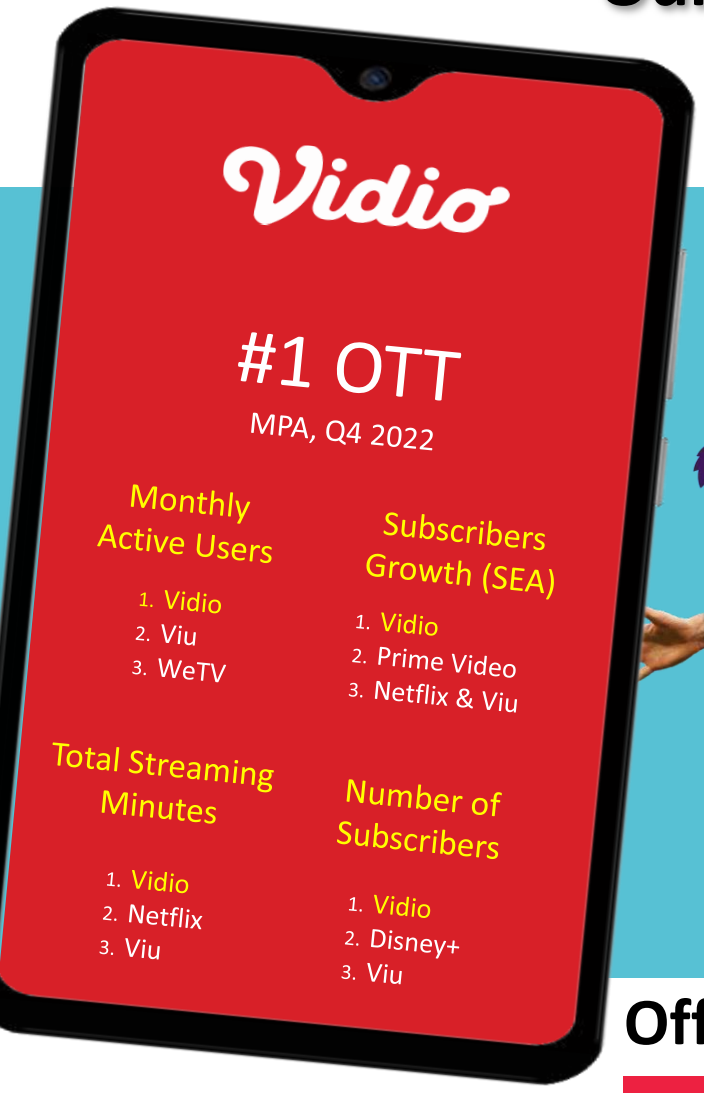


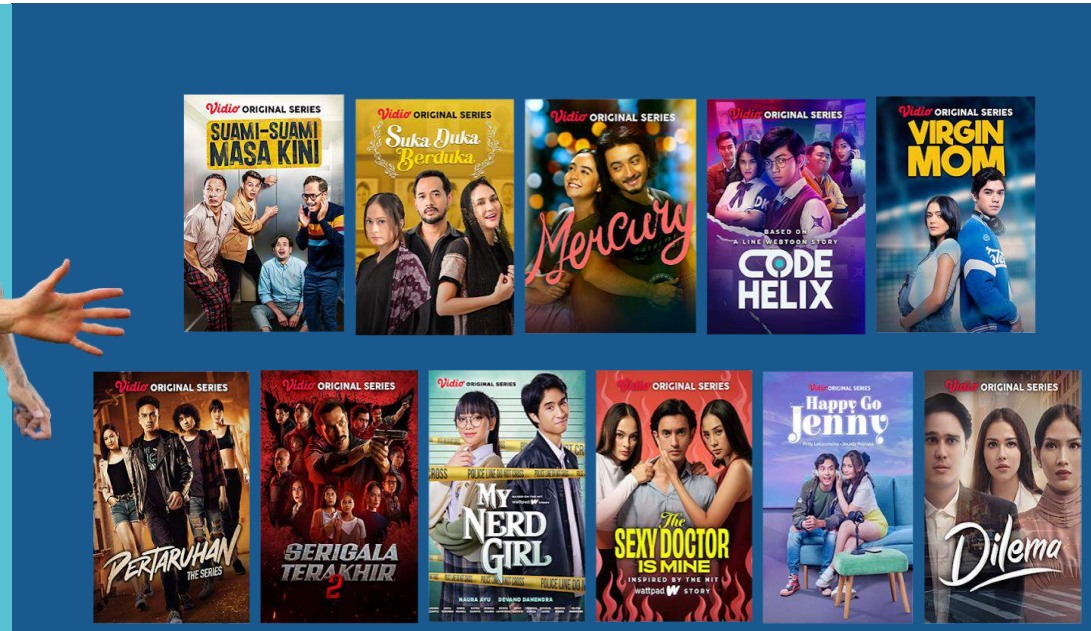
NETWORK COVERAGE	69% Java	16% Sumatera	6% Sulawesi	4% Kalimantan	4% Bali & NT	1% Papua

Similarweb - Q1 2023

Our Biggest Endeavor to Secure Our Sustained Leadership in Media in Indonesia

Emtek





Vidio is committed to be the Leader in Local Original Series

Offering the Most Complete Premium Sports Content

WTA · TOKYO 2021 · UEFA EUROPA LEAGUE · LaLiga

Our Extensive Content Production Capabilities
Reflect Our Agility to Produce Top Quality & Sought-after Contents

IEG INDONESIA ENTERTAINMEN GROUP

Emtek

SinemArt PICTURES

TV Dramas dan OTT Originals

1 Mio+ Plays per episode

Generating more than **8 Mio plays** on its first Month**, topped** the Drama/Sinetron segment aired on TV FTA

Cinta Setelah Cinta
(4.4/16.6)

Takdir Cinta yang Kupilih
(3.6/18.4)

Bidadari Surgamu
(4.9/19.8)

SCREENPLAY FILMS

Theatrical Movies, OTT originals, dan FTV

COME AND SEE PICTURES with **Joko Anwar**

FRONTIER PICTURES with **Timo Tjahjanto**

BASE ENTERTAINMENT

Theatrical Movie

sky films

OTT Original

AMADEUS SINEMAGNA

IEP Indonesia Entertainmen Produksi

Music, Talent Search, Awards, dan Special Show

Konser Raya 28 Indosiar

SCTV Music Award

VIP

Commercial Content Production, Live Streaming Production, Creative Ideation, Social Media Management

Equipped with our own Content Production Companies that not Only supply Our Platforms with contents, but also to third Parties

Emtek

SCREENPLAY FILMS

SinemArt

BASE ENTERTAINMENT

sky films

AMADEUS SINEMAGNA

FRONTIER PICTURES

COME AND SEE PICTURES

WAHANA KREATOR

*The **Most Successful Series***

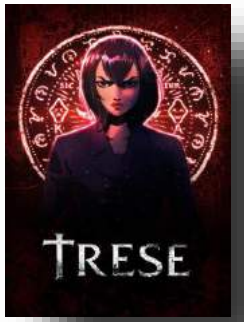
*The **First Original Movie** produced in Indonesia commissioned as **Netflix Originals***

Bumi Langit Super Hero Universe Movies

***#1** on Netflix on 65 countries for the first week.*

***Most Watched** on Disney+*

Indonesian made Anime released by netflix



***Won 2 Awards** at Content Asia Awards 2021*

*with **Joko Anwar** & **Timo Tjahjanto***

HBO GO

prime video

NETFLIX

Disney+

We are scaling up our business to Social Media, Talent Management, Influencer Business, and Events IP Business

Emtek

samara

Leading Event organizer Owning Multiple LEADING **EVENTS IP**

IDEA FEST

SYNCHRONIZE FEST

LIVE STREAM FEST

Ji Comi Fest '21

nusantara fashion 20 festival 20

PASAR

dr.m

Label, Artist Management & Music MCN

300+ Content Creators
11 Bio+ Views
100 Mio+ Subscribers

FAS

One of the **leading Influencer Management** Organizations

Own **proprietary** social media performance analysis tools; FASTR

Certified **Tiktok Shop Partnership**

Our Own Digital Assets

Total Followers: 10.6 Mio

***on Instagram, Youtube, Tiktok (per Apr 2023)**

FAMOUS.ID
all stars
Kokiku tv
DEAR MOMS
CERITA CANTIK
ON OFF FESTIVAL
MAJELIS LUCU INDONESIA

1ID ENTERTAINMENT

unity

Top Boy Band Group *in Indonesia*

Fast Rising First Girl Group *under 1ID launched in 2022*

iWill Network

1ID x Natasha Willona: new media network for young female audience of Indonesia in 2022

Solutions Services

Provides comprehensive end-to-end technology infrastructure and services for telecommunications and banking industries

In 2022, we made some accomplishments in the areas of quality management and information security business. With data privacy and security becoming the main concern, we have equipped our subsidiaries with the required certifications.

PT Sakalaguna Semesta

ISO/IEC 27001:2013
Information Security for Serbada Digital Platform that covered mobile application issued by PT TUV Rheinland Indonesia on 22 March 2022

PT Tangara Mitrakom

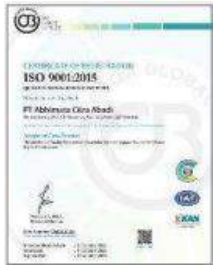
ISO 9001:2015
Quality Management System for the scope of VSAT (Very small Aperture Terminal) and Terrestrial Network Solution Provider EA Code- 33 issued by RIR Certification on 7 September 2022

PT Indopay Merchant Services

Certificate of Compliance on the Payment Card Industry Data Security Standard (PCI DSS) Version 3.2.1 Level-1 issued by ControlCase on 1 June 2022

PT Abhimata Citra Abadi

ISO 37001:2016
Quality Management System for The provision of Anti Bribery Management Systems for Integrator Solution for ICT and Digital Infrastructure issued by CBQA Global on 24 November 2022



ISO 9001:2015
Quality Management System for the scope of The provision of Quality Management System for System Integrator Solution for ICT and Digital Infrastructure issued by CBQA Global on 17 October 2022

Emtek

Our **Healthcare Business**

The Company realizes the importance of growing and improving health services to meet the demands of the increasing Indonesia population. We see this as a window of opportunity for the Company to grow while benefiting & contributing to the community.

EMC Healthcare Hospital

EMC Healthcare owns & operates 7 hospitals in Tangerang, Alam Sutera, Sentul, Cikarang, Pekayon, Pulomas, and Cibitung

emc HEALTHCARE
We Care with Passion

Grha Hospital

Established in 2009 and acquired by EMTEK in 2021, operating 1 hospitals in Kedoya, West Jakarta

grhahospitals group

Jakarta Eye Center

Established in 1984 as Klinik Mata Jakarta and rebranded into Jakarta Eye Center in 1993. JEC operates 4 hospitals and 9 clinics in Jakarta, Semarang, Makassar, Surabaya, and Purwokerto.

JEC
Eye Hospitals and Clinics

EMTEK participated in an All Rounded Ecosystem with 4 Super Apps Penetrating the Digital Ecosystem Committed to Empower the growth of MSME Economy

Grab

32 Million monthly transacting users

4 Million registered merchants

Grab is a **leading superapp** in **Southeast Asia** (deliveries, mobility, digital financial services)

1 in 20 people in SEA **eat**, **ride**, **pay** with Grab monthly

bukalapak

Indonesia's **largest** all-commerce marketplace; investing in Virtual Items Marketplace - Itemku

The **first** Indonesia's listed tech unicorn – the largest IPO in IDX history

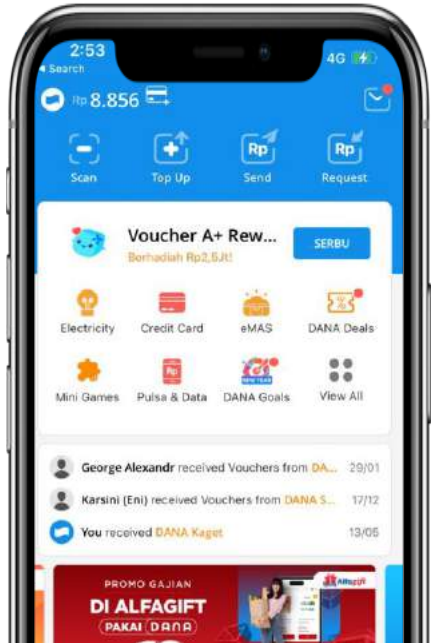
O2O Agents **>15 Million Mitras** empowered with Digital Apps to aid Digitalization of their Mom and Pop Stores

DANA

Dompet Digital Indonesia

More than 100 million users with an average of 11 million transactions per day

The **first** in Indonesia to implement **QRIS** across 100% of its merchants



superbank

Transforming into **digital based services**, aims to tap into the huge potential of Indonesia's underbanked segment utilizing EMTEK's and its partner's ecosystem

Expanding access to **simple, transparent and flexible financial solution** for MSMEs and retail customers by anchoring on industry-leading technology capabilities.

Grab

Singtel

… and many more

Sustainability Initiatives

Strengthening Ecosystem to Maintain Sustainable Values

Efficient and responsible electricity usage including using energy-efficient equipment such as LED lights, automation systems to control air conditioning (AC) systems, and utilize digital applications to reduce energy consumption. EMTEK also has no substantial fuel needs for daily operations.

Organic Farming Training in Pekalongan

On 12-13 October 2022, EMTEK Group through YPP held an Organic Farming Training in Pekalongan that encouraged the farmers not to use chemical fertilizers, but to use organic fertilizers.

Mangroves planting and supervising in Sunda Strait

EMTEK Group through YPP (Yayasan Pundi Amal Peduli Kasih) planted mangroves and supervised with the purpose of mitigate tsunami disaster along the coastal area of Sunda Strait.

Privacy and Data/Information Protection Policy

On 2022, EMTEK created Privacy and Data/Information Protection Policy and appointed Data Protection Officer. The Company also equipped our subsidiaries with the required certifications.

Proud Participant of the 2023 Corporate Sustainability Assessment by S&P Global

Already obtained external assurance from PT TUV Rheinland Indonesia for EMTK 2022 Sustainability Report

Sustainability Initiatives

Strengthening Ecosystem to Maintain Sustainable Values

ASA Bridge Infrastructure Assistance

EMTEK Group through YPP in 2022, have inaugurated a total of 3 ASA Bridges that was build on (i) Rumpin Sub-district and Parung Panjang Sub-district, West Java Province; (ii) Sungai Tengah Regency, South Kalimantan Province; and (iii) East Kutai Regency, East Kalimantan Province. The purpose was to open road access which has indirectly open access to the economy and improve the quality of life.

Continuous support for micro, small and medium enterprises

EMTEK together with Bukalapak and Grab carried out the #KotaMasaDepan (Kolaborasi Nyata Untuk Masa Depan) program, accelerating the digitization of Micro, Small and Medium Enterprises programs in small cities throughout Indonesia.

COVID-19 Assistance and other social assistance

Provided various food packs, masks, vaccines, spread throughout Indonesia in 2022.

Media Literation

EMTEK Group through YPP held Media Literacy in several school in Jakarta and other area with the aim that the younger generation can be wiser in watching proper contents.

Akademi Televisi Indonesia

EMTEK Group through Indosiar Foundation (Akademi Televisi Indonesia) has contributed in community empowerment by helping prepare professionals in the field of broadcasting, digital creative and new media industries. Not only opens wider opportunities to obtain education but also opening up job opportunities.

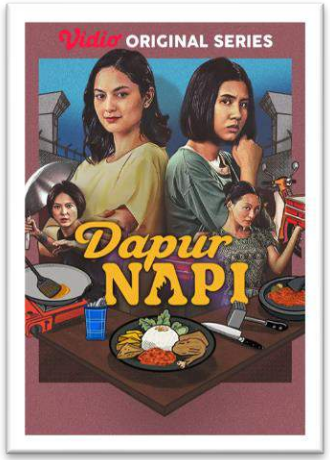
Sustainability Initiatives

Strengthening Ecosystem to Maintain Sustainable Values

Produces Shows and Movies that Encourages ESG (Environment, Social, and Governance) Awareness

Through its subsidiary, we have produced several interesting, entertaining and educational show and movie that promotes values relevant to sustainable development.

Sri Asih
woman as the superhero and is rich in Indonesian culture with a message of women empowerment.



Dapur Napi
Raised values of Inclusivity, gender equality and women empowerment.

Drama Ratu Drama
Raised values of Women empowerment, inclusivity in the workplace.

Can You Hear Me
Raised values of Inclusivity, importance of protecting the environment for disaster mitigation.

AGENDA

1. About EMTEK Group

2. Track Record

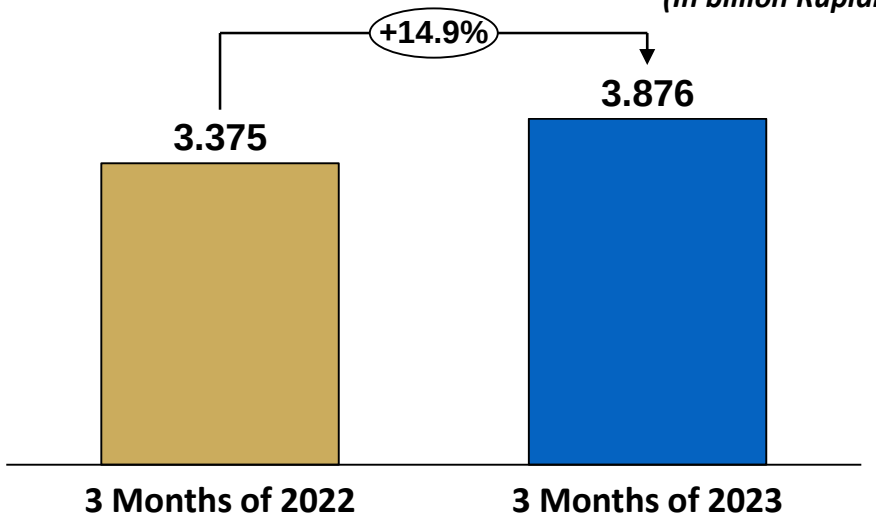
3. Financial Performance

Revenues Performance of EMTEK Group

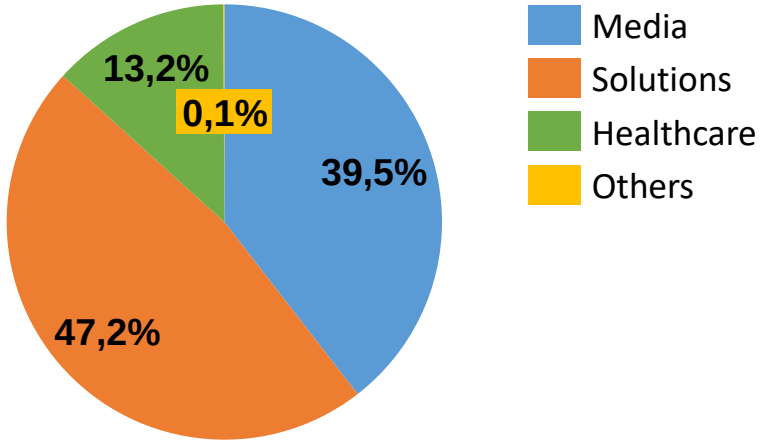
3 Months of 2022 vs 3 Months of 2023

Revenues - Net

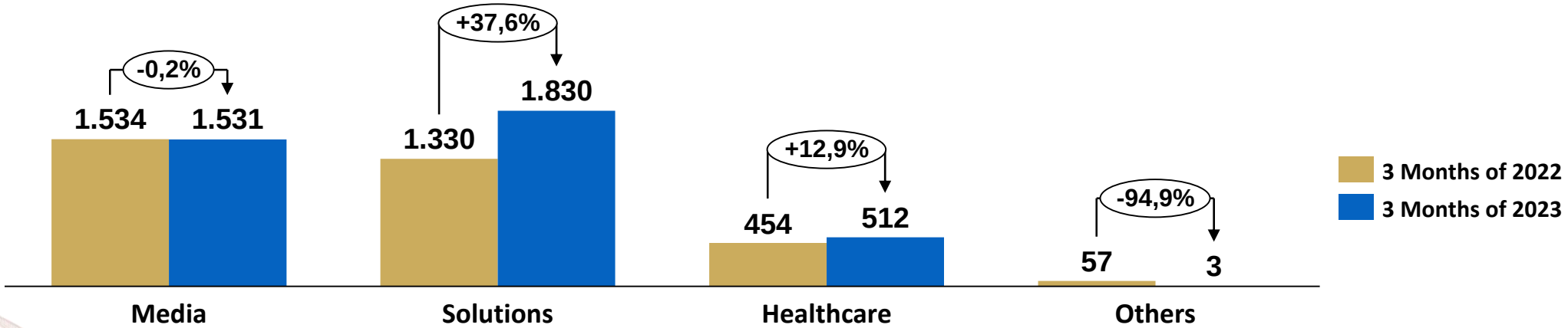
(In billion Rupiah)



Revenues Contribution Per Segment (3 Months of 2023)



Revenues - Net Per Segment



Performance of EMTEK Group

Profit or Loss for 3 Months of 2022 vs 3 Months of 2023

(In billion Rupiah)

Information	3 Months of 2022	3 Months of 2023	Increase (Decrease)
Revenues – Net	**3,375**	**3,876**	**14.9%**
Cost of Revenues	(2,461)	(3,140)	27.6%
Gross Profit	**914**	**736**	-19.5%
% Revenues – Net	*27.1%*	*19.0%*	
Operating Expenses and Others	664	951	43.1%
Operating Profit/(Loss)	**250**	**(215)**	-186.1%
% Revenues – Net	*7.4%*	*-5.5%*	
Other Income / (Expense)	3,971	(153)	-103.9%
Profit/(Loss) Before Income Tax	**4,221**	**(368)**	-108.7%
% Revenues – Net	*125.1%*	*-9.5%*	
Tax Expenses	(89)	(16)	-82.1%
Profit/(Loss) for the Period	**4,132**	**(384)**	-109.3%
% Revenues – Net	*122.4%*	*-9.9%*	
Profit/(Loss) Attributable to :			
Owners of the Parent Entity	4,073	(331)	-108.1%
Non-controlling interest	59	(53)	-188.9%

Earnings per Share (full amount)	**67.19**	**(5.43)**	**-108.1%**

Performance of EMTEK Group

Financial Position as of 31 March 2023

(In billion Rupiah)

INFORMATION	31-Dec-22	31-Mar-23	Increase (Decrease)
ASSETS			
Total Current Assets	16,504	15,964	-3.3%
Total Non-current Assets	27,965	27,738	-0.8%
TOTAL ASSETS	**44,469**	**43,702**	**-1.7%**
LIABILITIES			
Total Current Liabilities	3,129	2,826	-9.7%
Total Non-Current Liabilities	1,443	1,407	-2.5%
TOTAL LIABILITIES	**4,572**	**4,233**	**-7.4%**
EQUITY			
Total Equity attributable to Owners of the Parent Entity	35,815	35,438	-1.1%
Non-Controlling Interests	4,082	4,031	-1.3%
TOTAL EQUITY	**39,897**	**39,469**	**-1.1%**
TOTAL LIABILITIES & EQUITY	**44,469**	**43,702**	**-1.7%**

Performance of EMTEK Group

Cash Flows of 3 Months of 2022 vs 3 Months of 2023

(In billion Rupiah)

INFORMATION	3 Months of 2022	3 Months of 2023
Net Cash (Used in)/Provided by Operating Activities	(595)	396
Net Cash (Used in)/Provided by Investing Activities	(1,709)	309
Net Cash Provided by/(Used in) Financing Activities	1,116	(370)
Net (Decrease)/Increase in Cash and Cash Equivalents	**(1,188)**	**335**
Effect of Changes in foreign exchange rates on cash and cash equivalents	21	(187)
Cash and cash equivalents from acquired subsidiaries	-	1
Cash and Cash Equivalents at Beginning of the Period	7,383	8,713
Cash and Cash Equivalents at Ending of the Period	**6,216**	**8,862**

THANK YOU

For further information:
corsec@emtek.co.id
www.emtek.co.id
18th Floor, SCTV Tower, Senayan City
Jl. Asia Afrika Lot 19
Jakarta 10270 – Indonesia

PUBLIC EXPOSE
PAPARAN PUBLIK

PT Elang Mahkota Teknologi Tbk (EMTK)

SCTV Studio, 8th Floor SCTV Tower, Senayan City
Jl Asia Afrika Lot 19, Jakarta 10270

Jakarta, 14 Juni/ *June* 2023